

APRIL 2023



Background | Objectives and context of this work



Objective

Explore impacts of recent legislation¹ on U.S. opportunity and remaining challenges for emerging clean technology deployment



Stakeholders involved

Analysis was commissioned by <u>Breakthrough</u>
<u>Energy</u> and <u>Third Way</u>, with input from
stakeholders across the public and private sectors







Related publications

- BCG report | How the US Can Win in Six Key Clean Technologies
- BCG report | How the US Can Gain an Edge in Clean Tech
- Third Way publication | When America Leads: Competing for the Future of Clean Energy







Geothermal | Executive Summary

- IRA-IIJA marks a shift in policy treatment of geothermal, moving it into the same category as other clean power and decarbonization solutions, but significant barriers continue to block deployment despite attractive economics and strategic benefits
- Geothermal is well-positioned to play a critical role in U.S. decarbonization by providing zero-carbon firm dispatchable power to enable solar and wind penetration, zero-carbon residential and industrial heat applications, and an opportunity to unlock significant domestic lithium supply sources
- While geothermal is currently cheaper than solar + storage the extended tax credits will reduce the LCOE by a further ~40% making it more cost competitive with natural gas CCGTs and other sources of firm generation
- Despite the economic and qualitative attributes, geothermal growth remains limited due to burdensome permitting that drive project timelines (7-10 years) significantly longer than those for O&G and a lack of support for commercializing novel technologies such as Enhanced Geothermal Systems (EGS) and lithium extraction
 - Fixing permitting and other blockers could increase geothermal capacity by as much as 15-20x by 2050 as new technologies like Enhanced Geothermal Systems (EGS) and supercritical drilling unlock vast untapped U.S. reservoirs, similar to what fracking innovations did for the shale revolution
- The U.S. can capture substantial upside geothermal potential but risks losing out to other players if it doesn't capitalize on the window of opportunity provided by its current position as the global industry leader, significant legacy O&G experience in drilling and exploration, and early leadership in emerging breakthrough technologies such as fracking for EGS

Note: All numbers on lefthand side are based on projections from IEA's Announced Pledges (APS) 2021 scenario and are sums across all value chain segments for the 2020-2050 timeline, which include. Source: BCG analysis, IEA, DOE





Context | Geothermal provides many important benefits to support decarbonization







- Geothermal brine contains substantial concentrations of lithium that can be extracted using sorbents
- The pilot project at the Salton Sea in California is estimated to contain roughly the same amount of lithium as Chile and Bolivia, the two largest markets today, combined



Direct heating to offset fossil fuel usage

- Heat from geothermal reservoirs can be used for residential and commercial district heating, as well as some industrial processes
- District heating and direct heat use could provide most of residential heating and up to 50% industrial heat demand



Clean firm, dispatchable generation to balance high renewable penetration

- Geothermal can provide continuous baseload and is dispatchable, offering ancillary grid services like spinning and non-spinning reserves, load following, and regulation
- It can unlock additional deployments of variable generation resources like solar and wind by providing balancing services and baseload generation



Co-location to support Direct Air Capture (DAC)

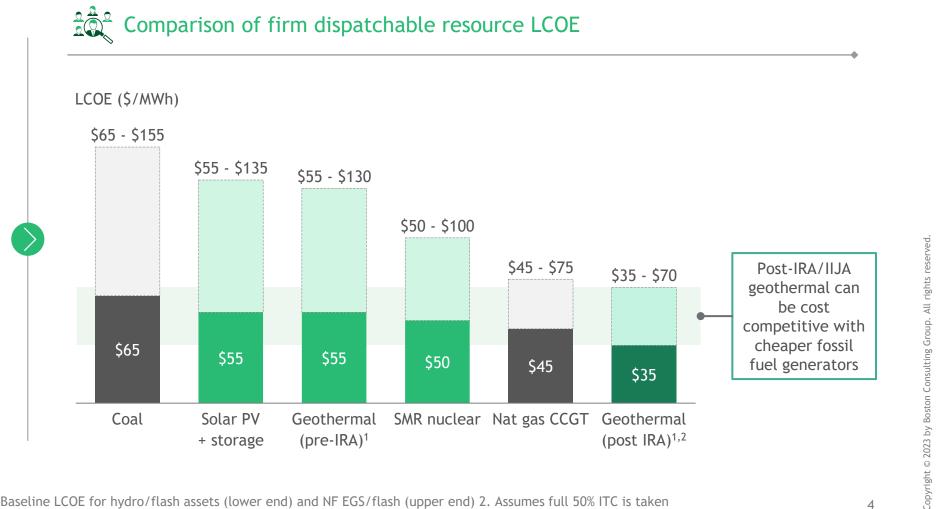
- Geothermal can be paired with DAC deployments to provide onsite clean energy to power carbon removal and heating to recycle sorbent
- Consistent, clean energy and heat are needed to enable DAC, a key solution for meeting our climate goals by 2050

Source: BCG analysis

Legislation impacts | IRA tax credits significantly reduce geothermal cost and make it competitive with the cheaper dispatchable resources

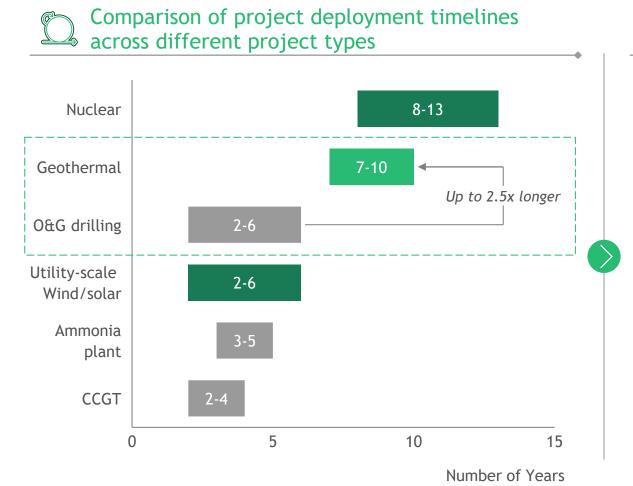
Demand-side incentives from the IRA include:

- ITC: 6% base with 5x multiplier for wage and apprenticeship requirements
- PTC: 1.5 ¢/kWh if wage and apprenticeship requirements are met
- ITC & PTC: 10% bonus for domestic content + 10% bonus for plants in energy communities
- ITC: Additional 20% for facilities in qualifying low-income communities



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Barriers to growth | Unnecessarily long permitting timelines for geothermal prevent investment by introducing additional risk and cost





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Extended timeline drives higher financing costs, which make up ~30% of geothermal capital costs compared to 2-7% for wind and solar



Additional risk introduced for investors as geothermal projects take 5+ more years than O&G projects to get permitted

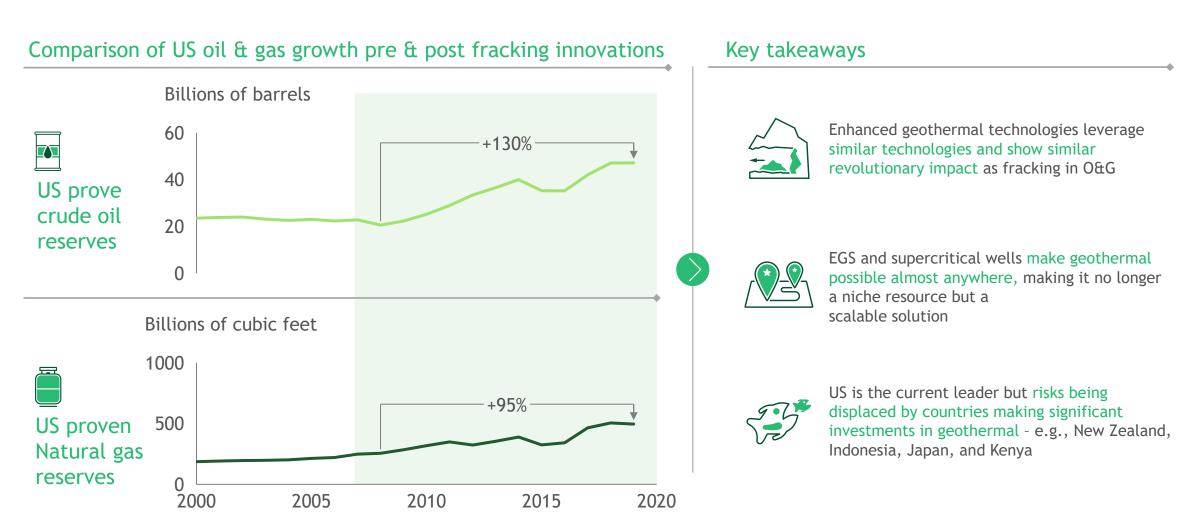


Potential de-risk projects and reduce financing costs by granting same regulatory treatment as O&G, reducing timelines by 25-50%

Source: BCG analysis

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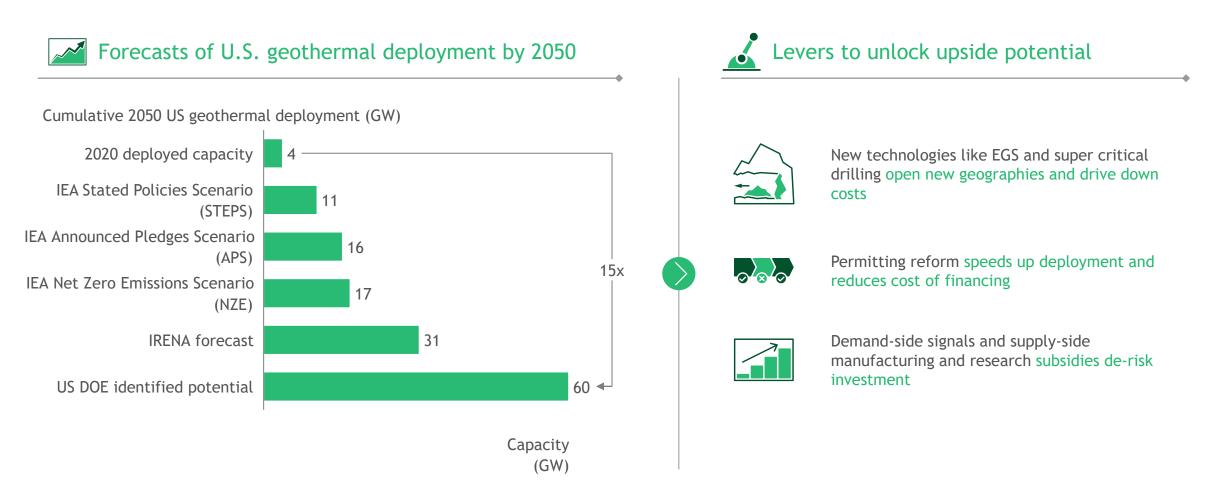
Innovation potential | New technologies such as EGS and deep drilling expand significantly potential geothermal potential, similar to the shale revolution



Source: EIA, BCG analysis

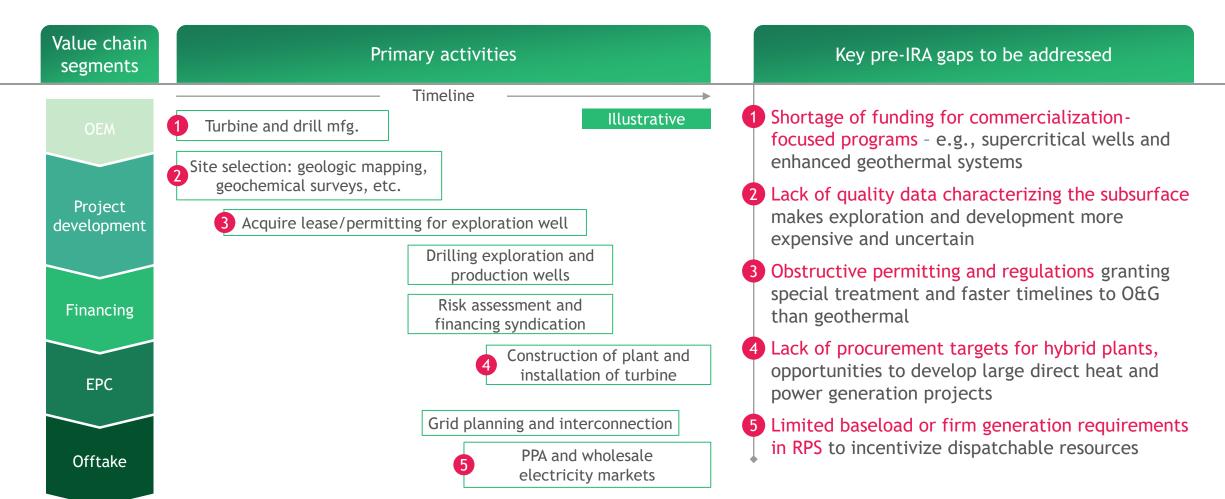
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Potential upside | US has huge upside potential for geothermal deployments as new technologies give access to untapped reservoirs and reduce cost



Note: All forecasts are through 2050; STEPS, APS, NZE are the three scenarios used by IEA in their WEO, IRENA represents the optimistic forecast put together by the agency, and DOE refers to the DOE's GeoVision report Source: IEA WEO 2022, IRENA, DOE GeoVision Report - 2022; BCG analysis

Pre-legislation challenges | Across the value chain, there are key policy gaps that drive exceptionally long timelines and increase risk



Source: BCG Analysis

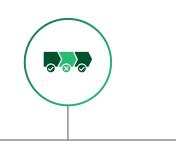
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Remaining challenges | Significant tax credits reduce cost of geothermal but did not address several important policy gaps

	Pre-legislation priority challenges	Changes from recent legislation (IRA, IIJA, CHIPS, and EA 2020)	Remaining areas to target with future policies
	1 Shortage of funding for commercialization-focused programs	 Energy Act of 2020 - Advanced Geothermal Innovation Leadership (AGILE) Act IIJA included \$80 M in funding for EGS 	Continued shortage of funding for commercialization-focused programs
Project	Lack of quality data characterizing the subsurface		Continued lack of data and characterization of subsurface
development	Obstructive permitting and regulations		Permitting and regulations problems remain unaddressed
Financing	High financing costs due to long timelines and increased risk	 Extension ITC at 30% ITC and 10% bonus if requirements are met. Applies to facilities after 2024 and phases down in 2035 	Expired government financing, cost-sharing, and risk insurance programs
EPC	5 Lack of procurement targets for hybrid plants		Continued lack of procurement targets for hybrid plants at the federal level
	6 Limited baseload or firm generation requirements in RPS	IRA starts to treat geothermal more like clean tech	Outside of CA, limited baseload or firm generation requirements in RPS to incentivize dispatchable resources
Offtake	7 Lack of consistent subsidies compared to other clean resources	 PTC extension for electricity for geothermal. Up to 1.5 cents/kWh Phases down in 2032, giving more long-term clarity 	 Concern the credits won't be permanent Subsidies for other resources are more generous, reducing competitiveness
			Priority areas

Summary | Actions to further boost U.S. competitiveness

Key levers that will enable the U.S. to win the geothermal market









Reform permitting

- Grant categorical exceptions for new federal leases
- Cap BLM review time at 30 days - the same as O&G wells
- Create template for new wells to speed approvals

Support private investment

- Add geothermal to the list of technologies that qualify for clean energy manufacturing tax credits
- Reinstate the project insurance and de-risking policies from the 1980's

Commercialize novel technologies

- Increase funding for research and commercialization of new technologies such as EGS, supercritical wells, and lithium extraction
- Increase funding for pilot projects in lithium extraction and co-location

Send demand signals

- Add RPS commitments to geothermal similar to California
- Develop geothermal heating and power generation for public buildings and assets

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Backup | New legislation provides incentives for facilities and production of geothermal (I/II)

	Provision	Summary	Type	Total investment
1	IRA Section 13101: Renewable Energy Production Tax Credit ¹	Extension and modification of PTC for electricity for geothermal. Base credit of 0.3 cents/kWh and 1.5 cents/kWh if Wage/Apprenticeship requirements are met. Applies to facilities after 2024 and phases down in 2032	Production Tax Credit (PTC)	\$51B
2	IRA Section 13102: Energy Investment Tax Credit ¹	Extension and modification of the Investment Tax Credit to expand clean energy manufacturing. 30% ITC and 10% bonus if domestic manufacturing requirements are met. Applies to facilities after 2024 and phases down in 2035	Investment Tax Credit (ITC)	\$13.96B
3	IRA Section 13501: Advanced Manufacturing Tax Credit (48C) ¹	Tax credit of up to 30% on investments into clean energy manufacturing facilities	Manufacturing Tax Credit	\$10B
4	CHIPS Section 10771: Advanced Research Projects Agency - Energy ³	Allocates funding to Department of Energy research, development, and demonstration activities (ARPA-E) for energy projects	Grant	\$1.2B
5	CHIPS Section 10771: Office of Electricity ³	Allocates funding to Department of Energy research, development, and demonstration activities related to electricity	Grant	\$1B

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Backup | New legislation provides incentives for facilities and production of geothermal (II/II)

	Provision	Summary	Type	Total investment
6	CHIPS Section 10771: Office of Energy Efficiency and Renewable Energy - Renewable Power ³	Allocates funding to Department of Energy research, development, and demonstration activities for renewable power research	Grant	\$800M
7	CHIPS Section 10622: Regional Clean Energy Innovation Program ³	Authorizes a Regional Clean Energy Innovation Program at DOE to establish partnerships that promote the economic development of diverse geographic areas of the US by supporting clean energy innovation	Grant	\$250M
8	Energy Act of 2020 Section 3002: Advanced Geothermal Innovation Leadership (AGILE) Act	Reauthorizes DOE's geothermal energy RDD&CA program, including enhanced geothermal research, research for heat pumps and direct use, and expansion of the DOE's Frontier Observations for Research in Geothermal Energy (FORGE) program. Also, establishes a program to utilize DOE's computing and modeling capabilities to understand geothermal resources, expands the definition of renewable energy to include thermal energy.	Combination	\$7.5B (not specific to geothermal)
9	IRA Section 13702: Clean Electricity Investment Credit ²	Intended to replace 13102. Tax credit for domestically produced, zero emissions electricity. Facility must be placed into service after December 31st, 2024. Technology agnostic	Investment Tax Credit (ITC)	\$50.9B

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